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CIN : L24246MH2000PLC129806

April 6, 2025

**BSE Limited**

Corporate Relations Department  
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Dalal Street, Fort, Mumbai - 400 001  
Scrip Code: 532424

**The National Stock Exchange of India Ltd**

Exchange Plaza,  
Bandra-Kurla Complex,  
Mumbai 400 050.  
Symbol: GODREJCP

Dear Sirs,

**Quarterly Update Q4 FY25**

We enclose herewith a communication which is self-explanatory.

Thank You.

Yours Faithfully,

**For Godrej Consumer Products Limited**

**Tejal Jariwala**

**Company Secretary & Compliance Officer  
(F9817)**



### Quarterly Update: Q4 FY25

*This update provides an overall summary of the operating performance and demand trends during the quarter ended March 31, 2025. This is based on internal unaudited management reports. This will be followed by a detailed performance update, post the approval of the Q4 FY25 financial results by the Board of Directors.*

As outlined in our last Investor Con-call (Jan 2025), Management focus for Q4 remained on reviving Underlying Volume Growth (UVG) growth trajectory in Standalone, hold EBITDA margins in Standalone despite significant cost pressure, and maintain the trajectory in International business performance. We remain largely on track to achieve across all the stated objectives.

Our Standalone UVG is expected to be mid-single digits and revenue growth to be high single digits. This has been driven by a mid-teens UVG in Home Care and mid-single digit decline in Personal Care. Personal Care continues to go through a price-volume rebalancing on account of rising input costs. EBITDA margins are likely to be in a similar range as Q3 FY25 despite high inflation in Palm and related derivatives.

Our international businesses continue to do well on their relevant strategic objectives.

Indonesia business is expected to deliver mid-single digit UVG and low-single digit revenue growth.

In line with our guidance, the GAUM (Godrej Africa, USA, and Middle East) organic business is likely to deliver strong double digit organic UVG and revenue growth. We continue to do well on our profitability.

At a Consolidated (organic) level, we expect high-single digit INR sales growth with mid-single digit UVG.

## ABOUT GODREJ CONSUMER PRODUCTS

Godrej Consumer Products is a leading emerging markets company, driven by the purpose of bringing the goodness of health and beauty to consumers in emerging markets. As part of the Godrej Industries Group, we are fortunate to have a proud legacy of over 125 years, built on the strong values of trust, integrity, and respect for others. At the same time, we are growing fast and have exciting, ambitious aspirations.

Today, we enjoy the patronage of 1.4 billion consumers globally. We rank among the largest Household Insecticide and Hair Care players in emerging markets. In Household Insecticides, we are the leader in India, the second largest player in Indonesia and are expanding our footprint in Africa. We are the leader in serving the Hair Care needs of women of African descent, the number one player in Hair Colour in India and Sub-Saharan Africa, and among the leading players in Latin America. We rank number two in Soaps in India and are the number one player in Air Fresheners and Wet Tissues in Indonesia.

We believe that we are only as good as what we do next. So, we strive to continuously improve how we do business, and how we live in the world, shaping a more sustainable and responsible future by placing our planet and people alongside profit. Through Godrej Good & Green, we are helping create a more inclusive and greener planet, in line with the United Nation's Sustainable Development Goals, and the needs of local communities. At the Godrej DEI (Diversity, Equity, Inclusion) Lab, we work on empowering inclusion, help build DEI ecosystems across corporate India and aim to bring ideas and innovation related to DEI to the mainstream.

**For further information, please contact:**

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### **Disclaimer:**

*Some of the statements in this communication may be "forward looking statements" within the meaning of applicable laws and regulations. These forward-looking statements are based on currently available information, current assumptions and expectations and projections about future trends, which are inherently subject to risks and uncertainties that may cause actual results to differ substantially from those expressed or implied in those statements. Such risks and uncertainties include, but are not limited to, general industry and market conditions, changes in industry structure, changes in Indian and international political and economic environment, domestic and global demand and supply conditions, changes in tax regimes, government regulations, import duties, exchange rate fluctuations, corporate actions including acquisitions, litigation or regulatory proceedings and labour relations. Investors are advised to exercise caution and not place undue reliance on any forward-looking statements. The Company does not undertake to update, amend or revise any forward-looking statement, whether as a result of any new information, subsequent development, future events or otherwise.*